

Foreword by the Chairman

To the readers of the NETUBA Newsletter

IN MEMORIAM

Netuba's FIRST Chairman, Mr. Rudolph Mochel has passed away in the night of the 29th to 30th of August at the age of 72 years.

The funeral ceremony took place in The Hague on 3rd of September and Bert de Nooijer attended the ceremony on behalf of NETUBA.

Rudolph will be remembered as a firm bridge builder between the business relation ship of both countries at a very early stage of economic growth and success.



Bert de Nooijer

September 2010

NETUBA News

REFERENDUM

On Sunday 12th of September, the Referendum on the changes to the Turkish Constitution will take place.

Which are the reforms being proposed?:

1. The number of members in the Constitutional Court will increase to 17 from 11.
2. The Parliament will elect 3 members, currently done by the President.
3. The term of Court Membership will cover period of 12 years. (up to 65 years).
4. The President's choice of appointees will widen from the High Education Board, various Courts and will revise some of the Court powers.
5. The number of members of the High Board of Judges and Prosecutors will be increased by 22 regular members from 7 members currently.
6. Military offences will be handled by the military courts.
7. Offences against the state security and constitutional order will be handled exclusively by civil judiciary.
8. It will be possible to appeal against the Supreme Military Council decisions to discharge officers.
9. The reform abolishes an article that prevents the trial of members of the National Security Council formed after the military coup of 1980.
10. Different arguments from both camps: this referendum, the debate in Turkey has reached wider and deeper levels than was expected. Leaders in society are openly discussing their choices.
11. A YES would be a step towards the supremacy of Law for Turkey and a

- fairly fast pace of democratic norms across the board within the constitution.
12. The NO camp argues in favour of the increase of influence of the governing party over the legal system appointments which come at the expense of a reduction in independence.
 13. From an EU accession perspective, there is NO direct link between the constitutional amendments and Turkey's chapter.

PRIVATISATION

The government's privatisation program is on schedule. The preparation of ISTANBUL NATURAL GAS DISTRIBUTION with 4.2.Mio users has almost finished.

The government expects offers above \$ 3,0 BIO.

Many worldwide well-known companies have shown interest.

NEW CUSTOM RULES DUTY FREE

As of September 6th, the rules have been adjusted and the following duty articles can be imported:

- 2 liters of spirits
- 3 boxes of cigarettes
- 1000 ml. of perfume
- 2 kilos of chocolate

Did you know?

- Monday 30th of August Turkey remembers the 88th Anniversary of The Turkish Victory over the Greek forces in the war of Independence.
- Various Turkish Banks have intentions to open up and or buy at Balkan and other neighbouring countries.
- Turkish 2010 cotton harvest production expectation is on a rise of 15 to 25%.
- Turkey and South Korea are planning to sign an agreement for the construction of a \$10 BIO nuclear power plant.
- Turkey is considered as 2nd largest international contractor.
- From the 225 worldwide registered contractors, China takes the 1st place with 54 companies and Turkey follows with 33 companies.
- The 33 Turkish companies on the 2010 list are: Enka, Gama, Ronisans, Ant Yapi, STFA, Tekfen, TAV, Polimeks, Yüksel, Nurol, Kayi, Onur, Cengiz, Yapı Merke-zi, Baytur, Guriş, Doğuş, Yaşar Ozkan, GAP, Betatek, Çukurova, Yenigün, Rasen, Summa, Atlas, Makyol, Alarko, Metag, IC İbrahim Çeçen, Eser Taahhüt, Limak, TML and Öztas.
- The government proposed 4% raise of salaries for civil servants on January and 4% in July 2011.
- The lowest salary at present is TL 1.300,00 monthly, and rises to TL 1.534,00 in July 2011.
- At 30/8 you receive TL. 1,95 for 1 Euro.
- Measures are in process for public administration to become compatible with EU Standards.
- Turkish export increase with 6% to \$ 9.6 BIO in July 2010 compared to July 2009.
- Turkish import increased by 25% due to very strong domestic demand to \$ 16,0 BIO.
- A new project is under development to unite and transform the borders with the neighbouring countries into economical prosperous areas as in Europe and elsewhere in the World.
- The estimated TOMATO harvest 2009 reaches 2.8 MIO Tons.
- Istanbul's Airport Ataturk is facing declining numbers of domestic passengers, whilst the NEW AIRPORT, SABIHA GOKCEN is welcoming 68,4% more Y.o.Y. August 2010.
- Istanbul Stock exchange reached on 7/9 - 61.101 points and the lira remains firm towards the Euro.
- Netuba's board members enjoyed an interesting event on 31 August organized by Turkish Council General, Mr. Joost Peters of Leiden, together with Turkish Ambassador Dohan and other prominents.

With kind regards
Bert de Nooijer
Chairman

**Pre-Announcement
MARK YOUR CALENDAR:**

**Meet the New Ambassador of Turkey
Meet the New Director of the TTPO**

NETUBA and the Chamber of Commerce Rotterdam invite you to meet the new Ambassador of Turkey, H.E. Uğur Doğan, and the new Director of the Turkish Trade Promotion Office (TTPO), Ms. Beratiye Öncü, during a presentation and networking reception on 20 October 2010 to be held at the Chamber of Commerce in Rotterdam, 15:00 hours – 19:00 hours.

Location:

**Chamber of Commerce
Blaak 40
3011 TA Rotterdam**

More information:

www.netuba.nl
www.handelsbevordering.nl

NOTE: the previously announced visit to the VOPAK terminal was cancelled due to safety issues concerning apparel and capacity.

Contribution of:

Turkish Trade Promotion Office

TURKISH CONTRACTING SECTOR AND ITS' ROLE IN THE ECONOMIC DEVELOPMENT OF TURKEY

The general trend towards the globalization of markets with the elimination of trade barriers, adoption of international procedures and performance standards, opening of private and public national markets to foreign competition increase the feasibility of exporting construction services to foreign markets. Today, the annual volume of market of the international construction sector is estimated as about \$ 250 billion.

Construction also plays an important role in Turkey's economic development, accounting

for well over 6% of GDP and employing some 1.4 million people. The sector is the main drivers of the public and private investments. When the direct and indirect impacts on other sectors are taken into account the construction sectors share in the Turkish economy reaches nearly 30%.

In the last 37 years, Turkish Contractors have undertaken almost 5 100 projects in 81 countries, with a total value of some 155 billion USD. The development of construction sector has resulted in a large and diversified production of building materials sector, also. Turkey ranks among the top 12 producers of building materials in the world, with such products as cement, glass, steel and ceramic tiles taking a leading role.

The unique geographical location of Turkey at the crossroads of three continents -Europe-Asia-Africa- contributes a great deal to the global competitiveness of Turkish construction products and services abroad. However, Turkey's location is only one contributing factor among the others, to the competitiveness of the sector. Cost effective service at international standards, high client satisfaction, credibility in partnerships, extensive knowledge and experience gained in a wide variety of projects, familiarity with the business environments in the nearby regions, qualified manpower are the other important factors which should be counted.



Turkish Contractors actively began chasing business opportunities in foreign markets for the first time, in the 1970's.

The first country to which Turkish Contractors exported their services was Libya in 1972 and in less than 10 years, their activities had extended to countries in the Middle East. The major field of activity in this period was housing

(29.80%), followed by road/bridge/tunnel works (17.07%), harbors (16.79%), industrial plants (15.49%), and urban infrastructure projects (7.60%).

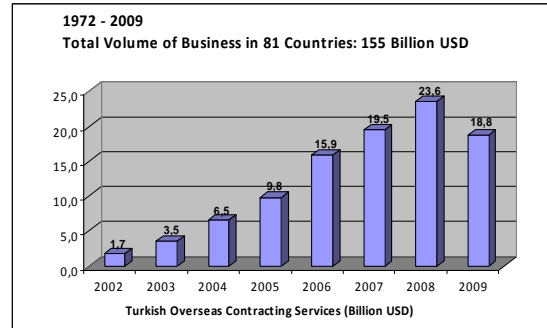
Starting in 1983, together with the convertibility of Turkish currency and the abolition of many restrictions on the economy and foreign trade, new established agencies, such as the Mass Housing Administration and the Public Participation Administration, and new concepts such as privatization and liberal economy, were integrated into the country's economic system. These improvements gave special acceleration to the construction sector.

Besides, the political change in Eastern Europe provided further opportunities to Turkish Contractors in those years and many companies oriented themselves more towards The Russian Federation and the former Soviet Union countries where there were strong cultural relationships with the Central Asian countries. In the same period they also broadened their activities to the other markets, such as Jordan, Yemen, Iran, Saudi Arabia, the United States, Tunisia, the United Arab Emirates and Kuwait.

In the 1990's, economic depressions and political uncertainties in the countries of the Middle East and Libya forced the Turkish Contractors to find new markets. They focus predominantly to the Commonwealth of Independent States, Eastern Europe and Asian countries. Many large-scale projects in the Russian Federation, Ukraine, the Caucasus, the Central Asian Republics, Germany, Pakistan and the Far East were concluded in this period.

Starting from 2002, "Booming Global Competitiveness" period had begun. Within six years, between 2002 and 2009, the annual volume of business undertaken abroad increased from 1.7 billion USD in 2002; to 23.6 billion USD in 2008. In 2009, because of the affects of the global crisis, this figure decreased to 18.8 billion USD. The rebuilding activities in Afghanistan and Iraq, were also closely followed by Turkish Contractors in this period.

Reduced business opportunities in domestic market, the attractiveness of business opportunities abroad and the increasing competitiveness of Turkish Contractors were



the main reasons of this rapid development.

The types of work undertaken during this period and their relative shares in the total business volume were as follows: road/bridge/tunnel works (15.28%), commercial centers (12.80%), housing (9.41%), industrial plants (7.56%), pipelines (7.47%), social and cultural facilities (7.39%), airports (6.98%), power plants (5.38%) and petrochemical plants (4.13%).

Within the 37 year period between 1972 and 2009, the shares of CIS, Middle-Eastern and African countries in the overall international business volume of Turkish Contractors were 44.9%, 23.7% and 21.4% respectively. In other words, the total share of CIS-Middle East-Africa countries reached 90%.

With a share of 36.2%, Africa Countries ranked first in terms of its share of total international business undertaken in 2009. The Middle and East Africa followed with shares of 32.2% and 23.2% respectively. The total share of CIS-Middle East-Africa in the overall annual international business volume reached to 91.6% in 2009. The business undertaken in Libya and Algeria had contributed to the rise, in Africa.

For a distribution of projects undertaken by Turkish contracting companies by Region/Country (1972-2009) please see the table at the end of this Newsletter.

According to the leading international industry magazine "ENR-Engineering News Record" with 31 companies among the top 225 contracting companies Turkey ranked second after China, in 2009.

Until 2000, more than 30% of the international works of Turkish Contractors were in the housing sector. However, this ratio has changed completely over the last years, while a significant increase have seen in industrial buildings, oil refineries and road-tunnel-bridge projects, housing now accounts for 5% of the total. In the nearby regions today, where local companies are far more experienced and competitive in house-building, Turkish Contractors tend to specialize on more sophisticated projects, such as international airports and urban rail transportation systems. In 2009, the distribution of International Works of Turkish Contracting Companies were as follows:

Transportation (36.1 %), building (31.1 %) energy (11.4 %) waterworks (6.9%) infrastructure (5.5 %) Industrial plant (5.1 %)

Another important trend in recent years has been the growth in interest of Turkish Contractors for direct investments and property management in the neighboring countries.

Turkish Contractors are open to international partnerships, not only in the field of contracting but also in construction industry investments, ranging from the manufacturing of construction materials to infrastructure, housing, industry and tourism. Know-how and experience gained through working abroad for nearly forty years in all kinds of challenging engineering projects and in all forms of business environment are among their distinctive strengths.

Today, Turkish construction and engineering firms are able to design, erect, build and operate almost all kinds of civil and industrial projects, such as dams, hydroelectric power plants, industrial plants, large scale petroleum and natural gas pipelines, thermal power plants, fertilizer plants, petrochemical complexes and refineries, motorways, tunnels, large housing projects, high-rise buildings, hotels and touristic resorts.

They are also integrating services in foreign markets and some of the firms are managing harbors and shopping centers abroad. Moreover, some of the companies are operational in sectors other than construction (tourism, mining, textiles etc.) and majority of international companies are diversified into foreign trade sector in order to export goods (related or unrelated to construction) to the countries that they offer construction services. Diversification gives them the ability to spread risks between different countries and sectors.

Turkish contractors are now exploring the significant needs of the products and services of the countries in which they are operating or intending to operate. They are catering to those needs with whole package offers consisting of basic or process engineering, feasibility studies, equipment selection and extension of credit.

The contracting sector with its major contractors organized under the umbrella of Turkish Contractors' Association continue to play an important role in the progress of the Turkish economy and to contribute to the development of the relations with the other countries.

Mrs. Beratiye ÖNCÜ
Director
Turkish Trade Promotion Office

Contribution of:

ING

Off the bench



With the World Cup still fresh in our minds ING economists claim lessons for reforming the Turkish economy should be applied to the nation's football team to increase its success.

ING's economists in Turkey argue that relaxing limits on foreign players in local clubs – mimicking the opening up of the economy during the last decade – would improve the success of Turkish football.

The economy had a blinder but the football team did not

The performances of the economy and the national football team in Turkey could have been more parallel in recent years but we need to search for differences not in the numbers but the structural side.

The nation's football team slipped from a [FIFA ranking](#) of eighth in 2003 to 41st this year. It failed to qualify for the 2010 World Cup.

In contrast, International Monetary Fund figures showed Turkey's economy grew at an average of 6% a year over the six years (2004-2008). Inflation fell from 18.3% in 2003 to 5.5% in Nov09. Following 2001 crisis, fiscal discipline and independent Central Bank were at the center of structural reforms while privatization and EU convergence supported the FDIs Strong exports performance and investment demand were the main drivers of growth in that period, limiting the concerns about larger current account deficit exacerbated by rising oil prices.



How the twain should meet

The Turkish Football Association's strict limits on foreign players mean teams can only have eight in a squad and only six on the pitch at once.

This is in contrast to some other countries that allow many more international players.

The rules in Turkey lead clubs to hire few yet more expensive foreign players, which in turn

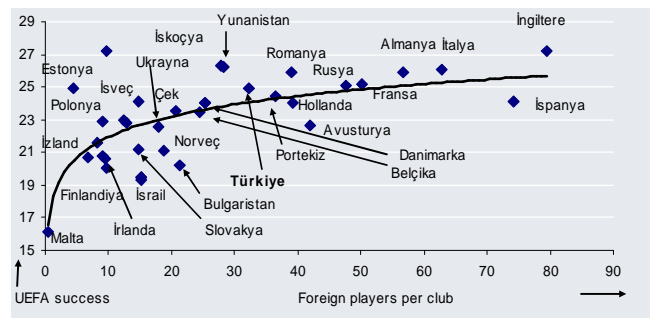
pushes up local players' wages and reduces the incentive for them to move abroad. These rules also increase local clubs' costs, worsening their budgets.

The ING economists argue the strict limits on foreign players reduced Turkey's football success on the world stage.

They plotted the average number of foreign players per club against countries' Union of European Football Associations (UEFA) [performance co-efficient](#) and saw a "positive relationship" between the number of foreign players and international performance..

Club teams in England, Spain and Italy – which, in some cases, have large budgets – had many foreign players and performed well in the UEFA measure.

Teams in some countries bucked the trend – with Bulgaria, for example, having a relatively high UEFA score compared with its number of foreign players, and Estonia a relatively low UEFA score.



The ING economists argued the trend could reflect reduced competition between players for places at clubs and lower skill levels.

Change the rules – free trade in footballers

The economists argued removing restrictions on the number of foreign players in local teams would not only increase the success of the clubs themselves but also have a knock on effect that would improve the performance of the national team.

They also argue that the changes would reduce the wage bills faced by the clubs and improve their finances.

Hüseyin Çelik

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*Content provided by ING Turkey Economists
Şengül Dağdeviren and Yıldız Mert

Contribution of:

NFIA – Consulate General of the Kingdom of the Netherlands in Istanbul

An “Invest in the Netherlands” seminar will be held at the premises of Izmir Chamber of Commerce on September 28 from 14.00 to 17.00 hours. The seminar is organized by the Rotterdam Investment Agency, Izmir Chamber of Commerce, Netherlands Business Support Office in Izmir, PricewaterhouseCoopers and NFIA in Turkey.

Due to its' central geographical position, favourable fiscal climate, excellent infrastructure combined with the assistance by the Dutch investment promotion network, the Netherlands has become an attractive destination for Turkish investors. The companies who are interested in participating in this seminar are kindly requested to register at: ab@izto.org.tr or fax number: +90232 498 46 38 before September 15, 2010.

For more information on the event, you can also contact :

Tugce Kutlu GARGI
Netherlands Foreign Investment Agency
Consulate General of the Kingdom of the Netherlands in Istanbul
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www.nfia-turkey.com

Contribution of:

Law Office Sepers



Foreigners shall use the foreign identification numbers appearing on their residence permits:

Real persons of foreign nationality who have foreign identification numbers shall use the foreign identification numbers specified on the residence permits or letters they received from competent authorities as their tax identification numbers.

However, the tax identification numbers given by tax offices pursuant to the former regulations relating to the tax identification number shall be used until July 1, 2010.

Real persons of foreign nationality who already have operations for a period of time:

i) Real persons of foreign nationality who already have operations for a period of time are obliged to inform their tax offices of their foreign identification numbers until the date the use of the foreign identification number as the tax identification number shall start.

ii) Real persons of foreign nationality who became a taxpayer after May 22, 2010 and had no foreign identification number at the date they so became a taxpayer are obliged to inform their tax offices of their foreign identification numbers within one month following the date they received the foreign identification number.

iii) In case they receive their foreign identification numbers at any date from May 22, 2010 to July 1, 2010, they are obliged to inform their tax offices of their foreign identification numbers within one month following the date the use of the foreign identification number as the tax identification number shall start.

iv) In case they receive their foreign identification numbers after July 1, 2010, they are obliged to inform their tax offices of their foreign identification numbers within one month following the date they received the foreign identification number.

Accordingly, real persons of foreign nationality who have wage, income from immovable property, income from movable property, other gains and incomes, or have incomes from any

combination the preceding shall inform their tax offices of their foreign identification numbers, on the first tax return they filed after the date this Communiqué is issued, in case they have a foreign identification number as at May 22, 2010;

After that date they received their foreign identification numbers, in case they received the same at any date after May 22, 2010;

Following the date they received their foreign identification numbers after becoming a taxpayer, in case they became a taxpayer after May 22, 2010 and had no foreign identification number at the date they so became a taxpayer.

Source : 4 seri numaralı Vergi Kimlik Numarası Genel Tebliği

Turkey's trade deficit widens to \$6.4 billion in July

Turkey's trade deficit stood at \$6.4 billion in July, according to a statement made Tuesday by the Turkish Statistics Institute, or TurkStat.

The deficit widened from \$3.4 billion in July last year, TurkStat announced on its website. The deficit was expected to be roughly \$5.8 billion, according to the median estimate of four analysts in a Bloomberg survey.

Exports rose 6 percent to \$9.6 billion, only 6 percent higher than last year's figures. And while imports rose 25 percent to \$16 billion, cumulative exports in the first seven months of the year stand at \$64.4 billion, corresponding to an annual increase of only 13.4 percent.

In an emailed note to investors, Istanbul-based investment house EkspresInvest said Turkey's exports are being hit by weak demand from its main trading partner, the euro zone. "The 3.5 percent year-on-year drop in automotive exports, the 3.6 percent year-on-year drop in electrical machinery exports and the limited 0.5 percent rise in iron and steel exports in July are the main factors hindering export performance," EkspresInvest said.

In contrast, July imports stand at \$16 billion, representing a 24.6 percent annual jump and the highest monthly figure since September

2008. For the first seven months of the year, imports stand at \$99.34 billion, 32.1 percent higher compared to the same period last year.

In July, consumer goods imports rose 36.3 percent on an annual basis to a value of \$2.1 billion, while capital goods imports rose 30.3 percent and intermediary goods imports surged 23.6 percent. Automotive imports advanced 57.6 percent. Meanwhile, the 2.7 percent drop in electrical machinery imports "signals a weakening investment tendency that would soon reflect as slower gross domestic product growth in Turkey," according to EkspresInvest. The investment house said it expects the current account deficit to be at around \$33 billion at the end of the year, which corresponds to 4.8 percent of GDP, up from last year's 2.3 percent.

Source: Turkish Daily News

Number of Turkish Airlines passengers to Netherlands up

The number of Turkish national air carrier's passengers travelling to the Netherlands was up 30 percent so far, a company executive said on Monday.

Metin Gozuacik, the director of Turkish Airlines' (THY) office in the Netherlands, said the number of passengers that THY was carrying to that country was up 30 percent this year when compared with the same period of the previous year.

"The flights which we launched between Amsterdam and Istanbul's Sabiha Gokcen Airport (in the Asian side of the city) in March have an important role in the rise in our passengers," Gozuacik said.

Gozuacik said THY carried over 30,000 passengers between Istanbul and Amsterdam so far.

The director said the company was planning to raise flights from Istanbul and Ankara to Amsterdam.

Source: www.worldbulletin.net

Annual inflation falls to 8.37 pct in June, exceeding expectations

Annual inflation continued its downward trend and stayed in single digits last month, falling from 9.1 percent in May to 8.37 percent in June, a recent report released by the Turkish Statistics Institute (TurkStat) has shown.

According to TurkStat data released on Monday, the consumer price index (CPI) dropped by 0.56 percent in June from May, exceeding market expectations of a 0.01 to 0.05 percent decrease. In a survey of expectations conducted by the Central Bank of Turkey last month the CPI was predicted to be 0.12 percent in June. The producer price index (PPI) also fell by 0.5 percent during the same period, while market analysts were predicting it to rise by 0.26 to 0.31 percent.

The central bank declared last month that tax incentives introduced last year drove annual core goods inflation higher in March and April due to the base effect. However, the bank predicted this would reverse in June and that core inflation indicators would improve. When removing seasonal goods from the basket, the monthly decrease in CPI was 0.33 percent in June, or 0.68 percent without energy products. The increase in inflation was 0.09 percent, with the exclusion of unprocessed food.

Annual inflation has decreased for the second month in a row. It hit double digits in February of this year when it rose to 10.13 percent after 13 months of reliably low single digits. In March, inflation returned to single digits, but entered double digits again in April before starting to drop again in the following months.

The TurkStat data revealed that annual inflation as of June was 8.37 percent for consumer prices and 7.64 percent for producer prices. The 12-month moving average inflation rate was 7.41 percent for the CPI and 4.3 percent for the PPI.

Source : www.todayszaman.com

Recess in inflation

Inflation is in negative numbers due to food prices which dropped rapidly in June. The consumer prices index (TUFEE) decreased 0.56

percent and producer prices index decreased 0.56 percent. As of June, annual inflation was 8.37 percent in the consumer prices index and 7.64 percent in the producer prices index.

Deviations from the initial forecasts in the inflation rate mean that the government will increase the salaries of civil servants by an extra 1.06 percent, effective retroactively.

The 2010 budget envisioned wages of civil servants, pensioners who have retired from government institutions and contract employees working in public offices to be raised by 2.5 percent every six months, a cumulative increase of 5.06 percent. But the budget details state that if the actual figure of the consumer price index (CPI), the base indicator for civil servants' wages, deviates from the initially foreseen rate of 2.5 percent, this difference would be reflected in salaries.

According to data released by the Turkish Statistics Institute (TurkStat) yesterday, the CPI grew by 3.59 percent in the first half of the year compared to one year before, exceeding the wage increase of 2.5 percent. As a result, the government will now increase the initially set 2.5 percent raise to 3.59 percent for the second half of the year. A 1.06 percent rise in salaries will result in an increase in civil servants' monthly earnings of between TL 13.3 and TL 49.5, depending on seniority. The wage adjustments will be retroactive, and payment for the first six months of the year will be made by mid-month.

Finance Minister Mehmet Şimşek said previously that a 1 percent increase in the wages of civil servants due to fluctuations in inflation will cost the government around TL 780 million.

Source: www.todayszaman.com

Civil servant salaries

Because of the inflation correction has been occurred a difference in the July salary with respect to the June salary. Please see the statistical information on the last page of this news letter.

For more specific information on the topics above, please apply to:

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Fax: +31 (0)181-413024
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www.advocatenkantoorsepers.nl

Message from:

**Netherlands Consulate General
Istanbul, Turkey**



The Consulate General of the Kingdom of the Netherlands in Istanbul will organize a Dutch Business Cocktail at the Palais de Hollande on

30 September 2010, Thursday
18:00 – 20:00 hrs.

Special guests of this cocktail are the Netherlands Foreign Investment Agency (NFIA) delegation as well as visiting business people from the city of Beverwijk and NetworKing initiative.

Due to security reasons please register your name in advance on the indicated R.S.V.P. coordinates below. Only guests on the list will be admitted.

(For further info: e-mail: ist-ha@minbuza.nl).



CSR AS A BUSINESS NECESSITY
KADIR HAS UNIVERSITY 15 OCTOBER
2010 - CIBALI/ISTANBUL

The Consulate General of the Kingdom of the Netherlands in Istanbul organizes a seminar on "Corporate Social Responsibility ("CSR as a Business Necessity") at Kadir Has University on 15th October 2010, Friday between 14:00-17:00 hrs. at Cibali Room.

The seminar will focus on CSR policies in the Netherlands and how CSR guidelines can be put into implementation in practice. It also aims to create awareness about the challenges that today's economy is facing in terms of social and economic well-being of all stakeholders, environmental dimensions as well as technology & innovation, which will drive growth and prosperity for our future.

The overall purpose of the seminar is to encourage companies operating in Turkey to adopt a more responsible business conduct. To this end, the seminar will highlight three CSR best-practices in Turkey from the textile, financial services and automotive sectors. The participants to the seminar will include executives of local and international companies, academicians, NGO and public sector representatives. Turkish and Dutch press will be present, as well.



CSR as a Business Necessity:

Topic: CSR as a Business Necessity
Date: 15 October 2010
Time: 14:00-17:00 hrs
Location: Cibali Room
Kadir Has University Campus
Kadir Has Cad. 342230-01 Cibali-
Istanbul
Language: English

PROGRAM

- 14:00 – 14:15 Registration
14:15 - 14:20 Opening by Mr. Jef Wintermans, Director, Modint (Textile and Fashion Industry Organization in the Netherlands)
14:20 - 14:35 'CSR policies in the Netherlands" by Onno Kervers, Consul-General of the Kingdom of the Netherlands
14:35 - 14:50 "How to manage CSR as a business case?" by Ms. Özlem Çevik Koper, Co-founder & Ms. Bahar Keskin, Co-founder, CSR Consulting Turkey
14:50 - 15:20 Coffee Break
15:20 - 16:00 "CSR Best-Practices" by key speakers from automotive, textile, financial services and FMCG (Fast Moving Consumer Goods) sectors
16:00 - 17:00 Panel Discussion - Q&A

For further information, please contact the Commercial and Economic Department of the Consulate-General of the Kingdom of the Netherlands. (Tel: +90 212 393 21 34-29-04, E-mail: ist-ha@minbuza.nl)

Agenda Commercial Department Consulate General Istanbul Turkey

2010: Istanbul cultural capital of Europe

SEPTEMBER 2010:

02/05 September: Gold Istanbul
Organizer: Tuyap
Venue: Istanbul
Themes: Gold, silver and jewellery products, manufacturing equipment
www.tuyap.com.tr

16/19 September: Istanbul Packaging Fair
Organizer: Tuyap/ASD
Venue: Istanbul
Themes: Packaging and labelling technologies, equipment and end-products
www.tuyap.com.tr

16/18 September: Aquaculture 2010
Organizer: Avrasya
Venue: Izmir

Themes: Aquaculture and fish processing technologies, equipment and end-products
www.eurasiafairs.com

18/19 September: Istanbul Design Week
Organizer: DDF & Istanbul Metropolitan Municipality
Venue: Istanbul
Themes: Industrial and architectural design
www.ddf.com.tr

23/26 September: IPACK
Organizer: Istanbul Fair
Venue: Istanbul
Themes: Packaging and labelling technologies, equipment and end-products
www.ifo.com.tr

23/26 September: RENEX
Organizer: Hannover Messe Sodeks
Venue: Istanbul
Themes: Sustainable energy (wind, solar, biomass), cogeneration and energy efficiency
www.hannovermesse.de
www.renex-expo.com

23/26 September: GIDA 2010
Organizer: Istanbul Fair
Venue: Istanbul
Themes: Food products and processing technologies
www.ifo.com.tr

23/26 September: Paint Istanbul
Organizer: Interteks
Venue: Istanbul
Themes: Paint industry
www.interteks.com

OCTOBER 2010:

30 September/03 October: Build Ist
Organizer: Survey
Venue: Istanbul
Themes: Building and construction technologies, equipment and materials
www.survey.com.tr

05/10 October: CeBIT
Organizer: Hannover Fairs – Interpro
Venue: Istanbul
Themes: Information and telecommunication technologies, software and services
www.hannovermesse.de

07/10 October: TurkChem
Organizer: Artkim
Venue: Istanbul
Themes: Paint and chemical industries
www.artkim.com.tr

08/11 October: Renergy
Organizer: Survey
Venue: Istanbul
Themes: Renewable energy technologies
www.survey.com.tr

12/17 October: TATEF
Organizer: Istanbul Fair
Venue: Istanbul
Themes: Metal working and processing technologies
www.ifo.com.tr
www.tatef.com

16/17 October: EDUCATURK
Organizer: Boyut
Venue: Istanbul
Themes: Overseas education
www.boyutfuarcilik.com

21/24 October: Subconist 2010 II
Organizer: Sine
Venue: Istanbul
Themes: Machinery, automation, metal and plastics working
www.sinefuarcilik.com

21/24 October: Euro Emlak
Organizer: CNR Expo
Venue: Istanbul
Themes: Real estate development and related services
www.cnrexpo.com

29 October / 07 November: Autoshow
Organizer: Istanbul Fair
Venue: Istanbul
www.ifo.com.tr

30 October/7 November: Istanbul Art and Book Fair
Organizer: Tuyap
Venue: Istanbul
www.tuyap.com.tr
www.istanbulsanatfuari.com
www.istanbulkitapfuari.com

NOVEMBER 2010:

04/05 November: IWES

Organizer: Sektorel
Venue: Istanbul
Themes: Waste-to-Energy and waste management technologies
www.sektorelfuarcilik.com
www.iwes.com.tr

04/07 November: WEM
Organizer: Adim
Venue: Istanbul
Themes: Electrics, electronics, automation and machinery systems
www.wemturkey.com

11/14 November: Ankiros
Organizer: Hannover Messe Ankiros
Venue: Istanbul
Themes: Steel-iron and foundry technologies, materials, equipment and end-products
www.hannovermesse.de
www.ankiros.com

11/14 November: Kaucuk 2010
Organizer: Tuyap
Venue: Istanbul
Themes: Rubber and plastics industry
www.tuyap.com.tr

25/28 November: Medist
Organizer: CNR Expo
Venue: Istanbul
Themes: Medical equipment, materials, systems and installations
www.cnrexpo.com

DECEMBER 2010:

02/05 December: International Metal Working, Mould and Automation Technologies Trade Fair
Organizer: Yagmur and Izfas
Venue: Izmir Fair
www.izmirfair.com.tr

02/05 December: Growtech Eurasia
Organizer: NTSR
Venue: Antalya
Themes: Horticultural technologies and equipment
www.ntsrl.com.tr

02/05 December: Plast Eurasia
Organizer: Tuyap
Venue: Istanbul
Themes: Plastics working technologies

www.tuyap.com.tr

09/12 December: Izmir Tourism Fair
Organizer: Izfas and Hannover Messe
Venue: Izmir Fair
www.izmirfair.com.tr

09/12 December: Wateco 2010, Kent 2010, Spor 2010
Organizer: Tuyap
Themes: Water technology, municipal services and sports fair
Venue: Istanbul
www.tuyap.com.tr; www.sporfuari.org

09/12 December: Automotive 2010
Organizer: ITF
Venue: Istanbul
www.itf-exhibitions.com

16/19 December: Foodtech 2010
Organizer: Tuyap
Venue: Istanbul
Themes: Food processing and food safety technologies
www.tuyap.com.tr
www.istanbulgidatek.com

16/19 December: Eurasia Agriculture
Organizer: Tuyap
Venue: Istanbul
www.tuyap.com.tr

Disclaimer:

Always check the websites mentioned,

www.artkim.com.tr

www.cnrexpo.com

www.evd.nl

www.hkfradefairs.com

www.hmist.com.tr

www.icec.org

www.ihtasfuvar.com

www.interteks.com

www.izmirfair.com.tr

www.mfa.nl/ist

www.sektorelfuarcilik.com

www.soysal.com.tr

www.survey.com.tr

www.tuyap.com.tr

www.fuartaikip.com

For more information:

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/ 3932100
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- U heeft 10 kilo extra bagagevrijstelling

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INSIDE Netuba

Website NETUBA

De Netherlands Turkey Business Association (Netuba) have their own Internet site www.netuba.nl. This site gives vast information on the economic facets of Turkey and offers many link options to Internet sites of Turkish organisations.

Request:

We gladly receive a company profile from our members for seating on our Internet site. Are you a new member of Netuba or do you have a company that you want to present to our members, send then your suggestion to us.

The use of the Internet site is limited for non-members. Did you forget your username and/or login? Get in touch with Marian Reijnen: mreijnen@nchnl.nl

Address Secretariat – Netuba:

c/o NCH
P.O. Box 10
2501 CA DEN HAAG

T:070 - 3441576 F:070-3853531
E-mail: mreijnen@nchnl.nl

Bestuursleden:

Mr. Bert de Nooijer – Chairman
Mr. Cor Bekker – Vice Chairman
Mr. Hans Verloop – Treasurer
Mr. Chris Spanjersberg
Ms. Aino Jansen (observer, on behalf of Ministry of Economic Affairs)
Mr. Winand L.E. Quaadvlieg (observer, on behalf of VNO NCW)
Mr. Hans Risch - Honorary Chairman
Ms. Marian Reijnen – Secretary

WEBSITES ABOUT TURKEY:

Dutch embassy in Ankara:
<http://www.hollandturkeytrade.com>

Economic and Trade department embassy
Ankara: ank-ea@minbuza.nl
Dutch consulate-general in Istanbul:
<http://www.hollandturkeytrade.com>
Export Promotion Center of Turkey (IGEME):
<http://www.igeme.org.tr>
Foreign Investors Association of Turkey
(YASED): <http://www.yased.org.tr>
DEIK (Turkish employers organisation):
<http://www.deik.org.tr>

Under secretariat of Foreign Trade:
<http://www.foreigntrade.gov.tr>
Turkish Treasury: <http://www.treasury.gov.tr>
Trade & Investment Center Turkey: TIC Turkey
www.ticturkey.com
<http://www.investinturkey.gov.tr/cms/>
www.internationaalondernemen.nl

DISTRIBUTION OF PROJECTS UNDERTAKEN BY TURKISH CONTRACTING COMPANIES BY REGION / COUNTRY (1972-2009)			
Region / Country	Number of Projects	Project Value (US \$)	Share (%)
CIS	2 663	69.710.324.947	44.9%
Middle East	1 025	36.753.202.952	23.7%
Africa	647	33.170.195.151	21.4%
Europe	331	9.622.552.822	6.2%
Asia	328	4.543.702.711	2.9%
America	35	915.549.908	0.6%
Other	62	491.746.852	0.3%
Grand Total	5 091	155.207.275.342	100%

Civil servant salaries

Because of the inflation correction has been occurred a difference in the July salary with respect to the June salary which is as follows:

Civil servants	June salary (TL)	July salary (TL)
Undersecretary of ministry	4.667	4.834
Secretary General	4.264	4.416
Department Secretary General	2.159	2.235
Civil servant	1.291	1.337
Teacher	1.731	1.792
District Governor	2.776	2.875
Chief Superintendent Officer	2.251	2.330
Civil servant	1.988	2.059
Specialist (Doctor)	2.275	2.355
Doctor	1.923	1.991
Nurse – High school education	1.457	1.508
Engineer-Office	2.226	2.305
Technician-Office	1.458	1.509
Professor	3.660	3.790
Actuary	1.739	1.801
Lawyer	2.428	2.514

Source : www.milliyet.com.tr